

Date: 28th February 2025 Mr. Sanjay Bhingarde Indian Institute of Technology Bombay Powai, Mumbai- 400 076, India Mobile: 91 9820274415

Letter of Agreement from 1st April 2025 to 31st March 2026

We are delighted to know that you have selected The Beatle as the preferred venue for your upcoming Room Business.

By way of confirmation, we have outlined the arrangements for your room as attached. Should this have changed since our last communication, please be encouraged to let us know. Otherwise, terms of this agreement shall be binding upon the hotel only if this agreement is signed and returned to the hotel by 30th July 2023. Thereafter, all rates and arrangements will require re-quotation and may be subject to change. Additional specifications, supplement charges and/or requirements may be added in an addendum in reference to this letter of agreement. Any changes to the contract should be mutually agreed by both parties in writing.

| Yours sincerely. | Agreed and accepted by |
|------------------|------------------------|

Once again, thank you for selecting The Beatle. We look forward to welcoming you and your guests.

Saumitra Deshpande Regional Associate Director of Sales



Letter of Agreement prepared on 28th February 2025 between IIT Bombay and The Beatle Hotel Powai Room rate validity from 1st April 2025 to 31st March 2026

CP Rates -

| Room Type | Rate per room per night - CP Rates | |
|-----------------|------------------------------------|-----------------------------------|
| Deluxe Room | INR 7500 + Tax single occupancy | INR 8500 + Tax double occupancy |
| Premium Room | INR 8500 + Tax single occupancy | INR 9,500 + Tax double occupancy |
| Suit | INR 12,000 + Tax single occupancy | INR 13,000 + Tax double occupancy |

Rate Inclusions:

- Complimentary Breakfast.
- Complimentary usage of the internet.

Please Note -

- Children's above 5 years will be considered as adult.
- Children's up to 4 years –will be on complimentary basis sharing parents' bed.
- Maximum of one extra bed per room
- Additional mattress shall be charged @ INR 2500 + GST on CP plan.



Terms & Conditions:

1. **Reservation Procedure** – For reservations, please contact us at 91 22 4089 5050 / 9167610034 and Direct Fax – 91-22-40895001 or E-mail booking requests may be sent at reservations@beatlehotels.com / afom@beatlehotels.com

2. Check in Time: 14:00 hrs & Check out Time: 12 noon.

The hotel will make reasonable efforts to accommodate early check-in and late checkout requests. Check-out after 12 noon before 17:00 hrs will be charged at 50% of the applicable room rates. The same will be offered subject to availability. All requests for early check-in and late checkout will be subject to availability on the day of arrival and departure.

3. Confidentiality

The rates agreed in this contract are strictly confidential and must not be disclosed to third parties. The hotel reserves the right to cancel this agreement should its rate confidentiality be not honored.

4. Guarantee Policy:

This offer does not guarantee your reservations; the rooms shall be blocked on the above-mentioned special rates on receipt of your acceptance.

Kindly note, the bookings shall not be confirmed without proper billing Instructions by authorized official of your company.

5. Taxes and Statutory Levies

All prices quoted, unless otherwise specified, are subject to prevailing taxes and statutory levies. In case of revision of the taxes and statutory levies by the Government, the incremental amount will have to be borne by the client.

6. Indemnity:

The client will be responsible for all damage to the property that are caused directly or indirectly by the client, their guests or appointed third parties, whether due to negligence and/or willful actions during the stay within the property. The hotel will not be responsible for any loss and/or damage of goods and equipment brought in by the client.



III.CANCELLATION & NO-SHOW POLICY

1. Cancellation Policy: For room booking once confirmed in writing shall be cancelled at least 48 hours prior to date of check-in else retention will be charged for entire duration of stay automatically to the card or to your company account or to the advance pre-paid guarantee amount. Any rooms cancelled or amendment/no-show within 48 hrs of check in shall be charged retention for entire duration of stay.

IV.PAYMENT AND DEPOSIT

1. Payment Terms: Full payment is required by cash/approved credit cards upon arrival. For Company payments we must receive the billing details in advance, while bookings for smooth function and full payment is required during booking/before check-in.

2. General Provisions:

All notices and communications are required to be given under this agreement in writing. When signed by representatives of both parties, this Group Agreement will constitute a binding contract between the group and the hotel. Any changes to this letter of agreement must be in writing and signed by both parties.

Contractual conditions:

The offer is valid for your written acceptance by Date, post which it becomes null and void. Any disputes and claims arising out of this letter of agreement for any act, deed or any terms and conditions shall be governed in accordance with and subject to The Arbitration and Conciliation Act, 1996.

This letter of agreement will be subjected to the laws of India and only the Courts in Mumbai will have jurisdiction to adjudicate upon any dispute and claim relating to this letter of agreement. The Beatle Hotel reserves the right to cancel the letter of agreement without prior notice if any of the terms and conditions contained in the letter of agreement is breached with no compensation/liabilities whatsoever.

Renovations:

In the event of Force Majeure like natural calamities or change in government norms, which directly or indirectly affect the intended renovation of hotel including its premises, parties agree that the hotel is not liable. Further, the parties agree that the hotel shall notify the Company 15 days in advance prior to scheduled renovation. If the hotel goes under renovation then contract will be Null & Void.



Deficiencies and Complaints:

Any deficiency or complaint in writing should be brought to the hotel's notice before the guest check out. No deficiency or complaint would be entertained thereafter.

Rates not applicable to group bookings - Rates are applicable only for individual booking upto 5 rooms at any given point.

Conference and Group rates may vary based on the Hotel availability for the required period.

NLRA- This rate is subject to availability, i.e. Non-Last Room Availability ("NLRA"). Should the preferred rate not be available, the best available house rate will prevail.

Force Majeure:

The performance of the agreement by either party is subject to act of God, government regulations, disaster, strikes and/or other emergencies making it illegal or impossible to provide the facilities. It is provided that this agreement may be terminated for any or more of such reasons without retention applicable by written notice from one party to the other.

We look forward to welcoming you and your group to The Beatle Hotel and making your forthcoming stay a success.

Thank you for choosing The Beatle Hotel for your event.

Agreed and accepted by:

Authorized Signatories

The Beatle Hotel Powai, Mumbai

Saumitra Deshpande
Regional Associate Director of Sales
Planet Hollywood Goa – Thane
The Beatle Hotel Powai

Mr. Atul Neharkar Cluster Director of Sales Planet Hollywood Goa – Thane The Beatle Hotel Powai